

PROCUREMENT & LOGISTICS DIVISION

**Mekorot Water Company Ltd.
Procurement & Logistics Division**

**Kisalon 2 Pumping Station
Tender no R-24/2016**

**Request for Proposals in the Tender for the Design, Supply, Installation and Commissioning of
Electrically Operated Pumping Units and Associated Services**

Mekorot Water Company Ltd. (MWC) hereby invites Local Companies and Foreign Companies, with the required experience and ability as stipulated in the Request for Proposals (RFP), to participate in an international public tender for the design, supply, installation and commissioning of electrically operated Pumping Units and associated services

A. Abstract of the Threshold Requirements (the full and binding terms and conditions are detailed in the RFP)

1. **Tender Bond** in the sum of three hundred thousand (300,000) ILS.
2. **Public Entities Transactions Law, 5736-1976** Approvals and Affidavit.
3. **ISO 9001:2008 Certification.**
4. **Abstract of Professional Thresholds:**
 - 4.1. **Pumps Past Experience:** Within the period commencing on 1.1.2005 and until Submission Date, at least five (5) Pumps manufactured by the Pump Manufacturer were installed (within the framework of one (1) or more Demonstrated Project) of which, at least, two (2) Pumps were in consecutive Operation at the latest as of 1.1.2013 and until the Submission Date, inclusive, all as further stipulated and detailed in the RFP.
 - 4.2. **Motors Past Experience:** Within the period commencing on 1.1.2005 and until Submission Date at least five (5) Motors manufactured by the Motor Manufacturer, were installed (within the framework of one (1) or more Demonstrated Projects) of which, at least, two (2) Motors were in consecutive Operation at the latest as of 1.1.2013 and until the Submission Date, inclusive, all as further stipulated and detailed in the RFP.
5. **Abstract of Financial Thresholds:**

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5.1. **No Going Concern Notice.**

5.2. **Weighted Average Annual Turnover:** Within its three (3) latest annual Financial Statements (the earliest of the year 2012) - the Pump Manufacturer is required to have a Weighted Average Annual Turnover of at least ten million (10,000,000) US Dollars (or the equivalent thereof) calculated on the basis stipulated and detailed in the RFP.

5.3. **Weighted Average Annual Cash Flow:** Within its three (3) latest annual Financial Statements (the earliest of the year 2012) - the Pump Manufacturer's weighted average annual cash flow from operating activities calculated on the basis stipulated and detailed in the RFP is positive.

5.4. **Equity:** The Pump Manufacturer is required to demonstrate that for the last day of the fiscal year of its latest Financial Statement, which shall not be earlier than 2014, it has equity of at least four million (4,000,000) US Dollars (or the equivalent thereof), calculated on the basis stipulated and detailed in the RFP.

B. **The Proposal Evaluation Process**

Only Proposals which are found by MWC to comply with the Threshold Requirements shall be evaluated and scored based on a Life Cycle Cost analysis, all as further stipulated and detailed in the RFP. The Proposal with the lowest Total Cost result shall be selected as the Preferred Tenderer.

C. **Anticipated Schedule for the RFP Selection Stage**

- **Last date for submitting queries and requests for clarifications:** 21 February 2017.
- **Submission Date:** all Proposals shall be prepared and submitted in English and deposited **on 21 March 2017 between 09:00 and 16:00 (local time)** in the designated tender box located at:

Mekorot Water Company Ltd.

Floor no. 2, Corridor C (Procurement Department)

9 Lincoln Street, Tel Aviv, Israel

Please consider new traffic arrangements in the area, which are likely to impose access and parking difficulties.

D. **General**

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MWC reserves the right to conduct negotiations or any advanced stages, all as further stipulated and detailed in the RFP.

The full terms and conditions for participation in the RFP Selection Stage are those that are detailed in the RFP and tender documents, which shall supersede the terms and conditions summarized in this publication.

Unless otherwise specified herein, all terms shall have the meaning prescribed to such terms in the RFP.

The Tender Documents will be available for review and downloading at MWC's website www.mekorot.co.il as of 16 January 2017. MWC's notices relating to the tender shall be uploaded to its website.

TCC: Mrs. Lihi Cohen, Tender Committee Coordinator, 9 Lincoln St., Tel Aviv 61201, Israel. Tel: 972-(0)3-6230650 Fax: 972-(0)3-6230870 E-mail: lcohen@mekorot.co.il.

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